



ConCom A Client's Perspective

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BP Saltend



- Multi-company site – BP, Nippon Goshei, Vivergo, Ineos,
- BP producing Acetic Acid, Acetic Anhydride and Ammonia.
- Top Tier COMAH site.
- Approx. 290 BP employees and 270 contractors.
- A “permanent” contractor base with Interserve being the ‘main contractor’.
- Continuous operation apart from shutdowns – major shutdown operations involving Interserve and other contractors.
- Contractors are used for core activities, project work and shutdown work.



Why ConCom?



- BP Saltend joined ConCom in 2000 when a group of like-minded client companies wanted to improve contractor competency for those clients with operations on the Humber Bank.
- ConCom now has 12 client companies and over 200 contracting companies as members of the scheme.
- Legislative requirements for control of contractors and company standards.
- Although BP is a UK and a global company there is still a need to assess the competency of local contractors.



Why ConCom?



- Auditing and Vendor Approval is still carried out by BP staff working from the site but BP values and accepts the ConCom process as equivalent.
- BP's *Control of Work Standard* (12 elements) requires all persons involved in the CoW process shall be appropriately trained and competent to carry out their roles.
- ConCom was viewed as a method of BP employees getting directly involved with local contractors. It provides a 'bank' of approved local experts.
- Sharing the work and information with other client companies making it a manageable task. All sites have shrunk with work loads ever increasing.



Why ConCom?



- Time, effort and cost proportional to size of site and number of nominated contractors.
- ConCom viewed as an Industry Leader.
- Using ConCom and being involved with other major clients on the Humber Bank demonstrates to the HSE that we are serious about 'contractor competency'.



Personal perspective



- It allows BP Management to view potential contracting companies when considering future work.
- It provides a list of companies already accepted and working on other hazardous sites on the Humber.
- Audit summary information readily available and provides a score for immediate comparison. Promotes improvement through the actions.
- Opportunity to attend audits of contractors that we want to use. See the contractors in their own 'back yard'.



Personal perspective



- Involvement in improving the audit questionnaire
- Sharing learning and issues with other clients and contracting companies at ConCom meetings



Summary



- As a **client** you should be asking yourself why not rather than why?

Share the burden – share the cost – share the knowledge – improve contractor competency.

- As a **contractor** you will want to know what are the guarantees?

We cannot promise anything but... if your name is on the list then **all** the clients will have information about your company and not just the client that nominated you.

